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 BTS International Trade program 1 Anny Communications and International Business Watch View Markets Commerce Computer 2 + 22 Sale For Export Prospecting and Client Follow-up Communication and Intercultural Tradition Sale in LIVE 2 + 12 + 1 + 3 22 Import-export management Operations 5 + 2 Living languages Living Strangue
 Living Alangue B 2 + 12 + 1 2 + 12 + 1 Introduction Culture and expression 1 + 1 + 1 1 Estigent Estigent Markets and Legal Context 6 6 Weekly Total 29 hours 29 hours of optional teaching Living Language C 2 2 of partnership and mobility Assistance 2 2 Access to IT resources and documentary students technology 3 3 Commercial Studio
 and approaching. Economy and international rights. Trade Information System. Sale for exporting prospecting and monitoring customers / partners. Intercultural management and communication. Negotiation. Purchase for the import and management and management of the sources of international Trade Operations Sevard to identify potential
 suppliers. Select service providers for operating operations for international trade operations. Organization of the negotiation. Guarantee a document control operations. Foreign language A. Foreign language B. Economy and law. Commercial studies and events of diagnostic analysis of foreign markets. Exploitation of the computer system. Sale for
 exploration export and follow-up client. Negotiation / sale. Management of import-export operations of assembly of import / export operations. Carrying out import / export operations. Stage particularly appreciated the international trade bts tests, working periods are used as a direct support to two professional events "E51"
 follow-up client "It is E62 "execution of Import and export operations ". First internship period in the company The first internship period in the company is rolling in the first year on a minimum duration of 8 weeks, including at least 4 weeks for the right, a preference in a non-French-speaking country. It implies the continuous presence of the
 trainee in the company during the duration of the internship. In the event of an extension of the school holiday period, the internship convention with the company will specify the modalities, and considering respect for a period of 4 weeks resting during the summer holidays. Stage (s) must allow to develop the comprehensures for the prospecting
 client. During the internship at the forefront, the client prospect can be brought to a third country, on the national or foreign market or Ventuaily to France. If a part of the period of the internship is rolled in France, the prospecting action will be necessarily in the direction of a foreign country. Second phase of internship in the company The second
 period of internship takes place in France or foreign foreign in a society of construction of international trade operations (import, export, customs, transport and logistics, banking techniques) which allows, among the Other things to work a documentary chair. It implies the continuous presence of the trainee in a company for a minimum of 4 weeks.
 minimum.

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